

Gartner Positions Emerson Network Power in the “Leaders” Quadrant of the First Magic Quadrant for DCIM Tools

Evaluation Based on Completeness of Vision and Ability to Execute

Huntsville, Alabama [Oct. 1, 2014] – [Emerson Network Power](#), a business of Emerson and a global leader in maximizing availability, capacity and efficiency of critical infrastructure, today announced it has been positioned by Gartner, Inc. in the “Leaders” quadrant of the first “DCIM Tools Magic Quadrant.”¹ Gartner defines DCIM (data center infrastructure management) tools as “tools that monitor, measure, manage and control data center resources and energy consumption.”

The Magic Quadrant report evaluated 17 vendors and recognized Emerson Network Power for completeness of vision and ability to execute for all of its DCIM solutions. “We consider our positioning in the “Leaders” quadrant confirmation that our DCIM tools solve our customers’ biggest data center challenges,” said Enzo Greco, vice president and general manager, Software, Emerson Network Power’s Data Center Solutions business. “Being recognized as a leader in the “DCIM Tools Magic Quadrant” makes Emerson Network Power the only DCIM vendor named a leader in three independent evaluations.”²

The *Trellis*™ Platform

The *Trellis*™ platform is Emerson Network Power’s comprehensive DCIM solution, which delivers the capabilities needed for intuitive, scalable enterprise-class infrastructure monitoring and management. This technology bridges the gap between facilities and IT operations in the data center, allowing IT to be a key player in planning and executing the organization’s growth initiatives.

According to Ian Tasker, data centre manager, University of Cambridge Information Services, the ability to perform both device-level and strategic management was key to Cambridge University when selecting the *Trellis* platform for its new data center. “Our primary goal is to reduce energy consumption and carbon footprint by providing an alternative to the many independent, departmental server rooms across campus, many of which run inefficiently. As we migrate services from some independent server rooms into our state-of-the-art data center, the *Trellis* platform will provide monitoring and management capabilities to drive our current PUE from a conservative estimated average of 2.0 to our goal of 1.2.”

“Information Services also will gain the management information critical to running a data center,” Tasker said. “We often need to add capacity quickly to support new grants, which may require adding anywhere from one to 30 servers. The *Trellis* platform will give us visibility into capacity and provide the management information we need to plan effectively for growth in this dynamic environment. Additionally, some areas within the data center will operate using a cost recovery model, and the detailed usage information that the *Trellis* platform can provide will enable accurate charge back for these facility users.”

To learn more about Emerson Network Power’s DCIM solutions, please visit www.EmersonNetworkPower.com/Trellis.

¹ Gartner “Magic Quadrant for Data Center Infrastructure Management Tools,” by Jay E. Pultz, David J. Cappuccio, April Adams, Federico De Silva, Naveen Mishra, Henrique Cecci and Rakesh Kumar, September 22, 2014.

² Additional reports in which Emerson Network Power is named a leader: 1) “[IDC MarketScape: Worldwide Data Center Infrastructure Management \(DCIM\) 2013 Vendor Analysis](#)”; 2) “[EMA Radar Report™ for Data Center Infrastructure Management](#) (doc #241280, May 2013).”

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About Emerson Network Power

Emerson Network Power, a business of Emerson (NYSE: EMR), delivers software, hardware and services that maximize availability, capacity and efficiency for data centers, healthcare and industrial facilities. A trusted industry leader in smart infrastructure technologies, Emerson Network Power provides innovative data center infrastructure management solutions that bridge the gap between IT and facility management and deliver efficiency and uncompromised availability regardless of capacity demands. Our solutions are supported globally by local Emerson Network Power service technicians. Learn more about Emerson Network Power products and services at www.EmersonNetworkPower.com.

About Emerson

Emerson (NYSE:EMR), based in St. Louis, Missouri (USA), is a global leader in bringing technology and engineering together to provide innovative solutions for customers in industrial, commercial and consumer markets around the world. The company is comprised of five business segments: Process Management, Industrial Automation, Network Power, Climate

Technologies, and Commercial & Residential Solutions. Sales in fiscal 2013 were \$24.7 billion. For more information, visit www.Emerson.com.